



## **Biography**

### **Robert M. (Bob) Brown**

**Experience:** Owner, Florida Energy Services, Estero, FL  
Past Chairman & President, American Asphalt Company  
Member, C12 Christian Business Owners Group  
Trustee, Legacy Generational Foundation

**Community Involvement:**

Past President, Food Bank of South Jersey  
Past Board Member, The Saints Prison Ministry  
Past President, South Jersey Fuel Merchants Association  
Past Chairman, current Emeritus Board member. Associated Builders and Contractors (ABC) of New Jersey  
Past Chairman, ABC Apprenticeship Trust (ERISA approved training funds)  
Former Board Member, Secretary & Treasurer, NJ Asphalt Paving Association  
Member, NJ Business and Industry Association  
Member, National Asphalt Paving Association  
Member, Home Builders League  
Member, Utility Contractors Association  
Former Member, Vistage (CEO Peer Group)

Bob grew up as an entrepreneur. Starting his first business at 19 years old, he opened an auto parts store in South Jersey. This grew to two stores in three years and was then sold so he could join the family fuel oil and HVAC business. His drive led that firm to acquire 4 other fuel oil dealers in the market.

In 1986, Bob purchased the assets of a small New Jersey asphalt company with five employees. Bob served as Chairman and President of American Asphalt Company for 37 years, growing it to its current 220 employees. Part of this growth came from acquiring

eight other asphalt companies in NJ. Bob knows that to be successful, it's imperative to surround yourself with great people who are aligned in culture and brilliant in their own specialty fields. Bob's hope is that people benefited greatly by doing business with American Asphalt Company, as all involved adhered to its core values and Christian principles.

American Asphalt manufactures hot mixed asphalt at three plants and provides contracting services for paving to commercial, industrial and government customers. Bob operated the company as one who has been entrusted by God to care for His people and manage His assets while here on earth. As the company's visionary, Bob looked for opportunities to grow the company and to assist the people who depend on the company for employment or economic benefit. Being a leader entails setting the company's RIGHT "Core Values" and ensuring alignment with these expected attributes throughout the organization. As a demonstration of this commitment, Bob gave half the company to its employees through an Employee Stock Ownership Plan (ESOP)

Bob's entrepreneurial spirit led him to continue to buy and sell many businesses in his career, including a traffic safety business, a millwrighting business, an electronic marine retail business and real estate investment properties. Bob also assisted his two sons, and two stepchildren, in their own businesses as a coach, investor, and/or board member. Bob currently owns Florida Energy Services, Estero Fla, a drilling and blasting work contractor.

Bob actively participated in the construction industry and in the communities in which he works and resides by donating his time and skill to several nonprofits. He is a member and actively participates in C12, a Christian Business Owners Group; is a current Board member of Legacy Generational Foundation (investing in Christian Businesses); is former President of the Board of the Food Bank of South Jersey (9 years as chair after 8 years on board) and former board member of The Saints Prison Ministry.

In his "spare time", Bob enjoyed being a volunteer fireman for over 30 years. In addition, he is involved in industry lobbying and political efforts, believing in the Merit Shop philosophy in which his companies have been built.

Personally, he and his wife Barbara have 5 children and 10 grandchildren who enjoy time spent together in Avalon, NJ in summers, and Naples, Fla in winters. Bob enjoys cars and boating with his grandkids.